

**TABULATION SHEET**  
**BID NO. 2011-075-5593 Annual Contract for Inspections, Preventive Maintenance, Repair and Replacement Services on Commercial and Industrial Overhead Doors, Electric Gates, Entrance Enclosure Gates, Door Operators and Related Equipment**

Opening Date: 23-May-2011

DESCRIPTION: Est. Qty.

NCTRCA Certified Vendor  
 Certified By Other Agency  
 EEO1  
 Dallas County Taxpayer?  
 How were you notified?

**VENDOR #1**  
 Southern Dock Products  
 11431 Ferrell Dr., Ste. 204  
 Farmers Branch, Tx 75234  
 Chris Alkier  
 214.496.0059  
 214.496.0883 fax

**VENDOR #2**  
 Superior Overhead Door  
 PO Box 922  
 Grapevine, Tx 76009  
 Jeffrey S Tron  
 972.336.04444  
 972.6960.8737 fax

**VENDOR #3**  
 Vortex Industries Inc.  
 2210 Hinton Dr., Ste. 103  
 Carrollton, Tx 75006  
 Brian Newberry  
 800.498.6783  
 214.459.6047

**VENDOR #4**  
 Miner North Texas  
 1225 Capital, Ste. 170  
 Carrollton, Tx 75006  
 John Buckley  
 972.373.8700  
 972.373.8760 fax

**RECOMMENDED FOR AWARD**

No Response  
 No  
 Yes  
 Yes  
 Letter from DC

No  
 No  
 No response  
 No  
 Other: Awarded Previous Contract

No Response  
 No  
 Yes  
 No - Other Denton  
 DC website

No Response  
 No  
 Yes  
 Yes  
 No Response

**1. Job Assessment/Inspection and Labor Repair Rates:**

1.1 On-Site Job Assessment/Inspection Charge - to include any and all travel charges to Dallas County job-site. (if applicable): \$/flat rate

85	each	\$	-	\$0.00	\$	150.00	\$12,750.00	\$	20.00	\$1,700.00	\$	-	\$0.00
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Please define what is covered under the on-site job assessment/inspection charge (to include any and all of travel charges):

No Charge - Assessments and inspections by account rep or service manager before and/or after repair or installation work takes place, as needed

Trouble-Shoot/Inspect/Quote to Repair or Replace

Per door assessment inspection to include, tightening of all hardware, lubrication of all moving parts, inspection of cables, rollers, hinges, guides, drums, shafts, bearings, bushings, drive chains, safety devices, motor operators, and controls

All calls requesting an estimation will be free of charge. A salesman will be sent. All calls requesting service that result in an inspection will a follow up quote/estimate will be billed at regular service rate i.e.

1.2 Labor Rate Category Type: Normal/Routine Request and scheduled Preventive Maintenance Services (Monday through Friday 7:30 am – 5:00 pm), as per bid specification requirements - On-site services and/or parts must be scheduled and provided within two (2) days. **Note: Man-hours paid under this contract shall be only for productive hours at the job site. Time spent for transportation of workers, material acquisition, handling and delivery, or for movement of contractor owned or rental equipment is not chargeable directly but is overhead and shall be included in the hourly rate bid for labor.**

225	hours	\$	105.00	\$23,625.00	\$	95.00	\$21,375.00	\$	88.00	\$19,800.00	\$	70.00	\$15,750.00
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Rate Per Hour/Per Person:

Minimum Service Charge Fee (if applicable):  
**Note: Dallas County will only pay the minimum service charge fee or the actual time worked at Dallas County job-site whichever is greater but not "both"**

\$ 105.00 \$ 105.00

\$ 190.00 \$ 190.00

\$ 132.00 \$132.00

\$ 140.00 \$140.00

1.3 Labor Rate Category Type: Emergency/After Hours, Weekends and Holidays Request, as per bid specification requirements - On-site services and/or parts must be scheduled and provided within three (3) hours. **Note: Man-hours paid under this contract shall be only for productive hours at the job site. Time spent for transportation of workers, material acquisition, handling and delivery, or for movement of contractor owned or rental equipment is not chargeable directly but is overhead and shall be included in the hourly rate bid for labor.**

50	hours	\$	160.00	\$8,000.00	\$	170.00	\$8,500.00	\$	132.00	\$6,600.00	\$	105.00	\$5,250.00
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Rate Per Hour/Per Person:

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1.4 Round Trip/Truck Charge (if applicable).\$/flat fee  
**Note: If truck/trip charges are included/applied Dallas County will only pay for one (1) round trip/truck charge per job. Note: Trip/Truck Charge will not apply to On-Site Job Assessment/Inspection and no other travel charges shall be allowed.**

Specify Service Warranty Period: The service warranty period will be for \_\_\_\_\_ Year(s) not be less than one year.  
**Note: All bidders must include on-site warranty coverage for a period one (1) year from date of final acceptance by Dallas County regardless if offered by the manufacturer or awarded Contractor. The cost of the on-site warranty coverage (parts, labor, material, supplies and travel expenses) must be included in all other cost associated with this bid including overhead cost line for each project.**

**2. Replacement Parts, Supplies and Materials (For Repair and Inventory) – Markup**

Contractor Cost Plus + %  
**Note: A copy of the Contractor’s invoice(s) from his/her supplier for such parts, supplies and materials shall be submitted with the Contractor’s invoice for payment. Failure to provide the required documentations will result in non-payment and/or delay payment. All freight/transportation charges (when applicable – for non stocked or inventory items) associated with this category will be treated as pass thru cost with no mark-up.**

**3. Equipment Rental:** The cost for rental equipment items will be a treated as “pass thru”. The Contractor will charge Dallas County the same prices he is charged by his/her suppliers/third party providers in connection with the rental. A copy of the Contractor’s invoice(s) from the suppliers/third party provider for such rental shall be submitted the Contractor’s invoice for payment. In cases where the Contractor owns the equipment, he will charge the County a price a no higher than he charges his most favored customer. Price to include delivery and pick-up charges.

**Contractor Owned Equipment Rental Cost (if applicable)**

Equipment Type: Crane Truck

Equipment Type: Fork-Lifts

Equipment Type: Scissor Lifts

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 800.498.6783  
 214.459.6047

**VENDOR #4**  
 Miner North Texas  
  
 1225 Capital, Ste. 170  
 Carrollton, Tx 75006  
 John Buckley  
 972.373.8700  
 972.373.8760 fax

**RECOMMENDED FOR AWARD**

\$ 250.00 \$ 250.00 \$ 435.00 \$ 435.00 \$ 198.00 \$ 198.00 \$ 210.00 \$ 210.00

\$ 200.00 \$ 25,000.00 \$ 95.00 \$ 11,875.00 \$ 88.00 \$ 11,000.00 \$ 50.00 \$ 6,250.00

One (1) Year One (1) One (1) One (1)

15000 30.00% \$ 19,500.00 25.00% \$ 18,750.00 20.00% \$ 18,000.00 30.00% \$ 19,500.00

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*Other Equipment Type Owned by Contractor Rental Cost (if applicable)*

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

Specify Prompt/Early Payment Discount Terms (if any):

*Please answer the questions listed below:*

Is the required reference information included with your proposal?

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, updates, and/or changes to the bid solicitation?

Specify the name and telephone number of the account representative who will be handling and managing this account:

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Does your firm/company have the require insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

**Note: All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entitiv's debt.**

**• Information on Provision of Health Insurance Coverage for Employees**

a) Does your company provide health insurance coverage to its employees?

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

**VENDOR #1**

Southern Dock Products

11431 Ferrell Dr., Ste. 204  
 Farmers Branch, Tx 75234

Chris Alkier

214.496.0059

214.496.0883 fax

Floor Saw - 150.00/day  
 Pressure Washer - \$125.00/day

We purchase our parts and equipment directly from OEM manufacturers. Therefore our contractor cost for these items is significantly lower than other services companies

NA

Yes

Yes

Chris Alkier - Office  
 214.217.2901, Mobile -  
 214.876.7454

Occasional service or installation work may be sub-contracted

Yes

Yes

Yes

Yes

No - We Cover 66% for employee only and 50% for family

**VENDOR #2**

Superior Overhead Door

PO Box 922  
 Grapevine, Tx 76009

Jeffrey S Tron

972.336.04444

972.6960.8737 fax

Per Job Basis

Any equipment needed over and above scissor or standard fork will be quoted on a per job basis.

NA

Yes

Yes

Jeff Tron/Chuck Lindy

None

Yes

Yes

Yes

Yes

No

**VENDOR #3**

Vortex Industries Inc.

2210 Hinton Dr., Ste. 103  
 Carrollton, Tx 75006

Brian Newberry

800.498.6783

214.459.6047

NA

NA

0%-30 days

Yes

Yes

Donnie Prewitt 214.459.6042

None

Yes

Yes

Yes

Yes

Yes

**VENDOR #4**

Miner North Texas

1225 Capital, Ste. 170  
 Carrollton, Tx 75006

John Buckley

972.373.8700

972.373.8760 fax

**RECOMMENDED FOR AWARD**

Skytrax - \$325.00/day,  
 \$1100.00/week

No Comments

1%10 days

Yes

Yes

Brian Hunter 972.373.8700 or  
 214.335.0914

Unless notated on estimate work shall be completed by in house staff

Yes

Yes

Yes

Yes

Yes

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**Qty.**

- c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment - A)
- d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

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**RECOMMENDED FOR AWARD**

Yes  
 Yes

No  
 No Subcontractor

Yes  
 We are not using subcontractors

Yes  
 Yes