

TABULATION SHEET
Bid No. 2009-053-4278 Annual Contract for Vehicle
Glass Replacement and Repair Services

OPENING DATE: 16-Mar-09

VENDOR #1	VENDOR #2	VENDOR #3	Vendor #4
Safelite Fulfillment	Binswanger Glass	Fort Worth Auto Glass Center Ltd.	Scorpio Autoglass Inc.
2400 Farmers Dr. Columbus, OH 43235	4306 W Camp Wisdom Dallas, Texas 75237	PO Box 7797 Fort Worth, Tx 76111	2802 Cartwright St. Dallas, Tx 75212
Jon A Cardi 614.210.9209	Lee Ann Frank 972.780.0521	James Lukacs 817.335.9005	Leonardo C Monteno 214.393.7152
614.210.9421 fax	972.780.0523 (fax)	817.878.2442 fax	972.573.1460 fax

DESCRIPTION: Est.
Qty.

NCTRCA Certified Vendor (M/Wbe)	No	No	No	No
Dallas County Taxpayer?	Yes	Yes	Yes	Yes
How were you notified?	Letter from DC	Letter from DC	Letter from DC	Letter from DC

1. Windshield - Curved, Repair/Replacement Curved, Clear, Shaded or Tinted, Installed Replacement, Domestic or Foreign Vehicles
 Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:
 Specify Labor Rate for installation to services
 Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)

42% off	45% off	-75% off	-52% off
18.00/hr	18.50/hr.	35.00/hr.	80.00/flat rate
9.95/per kit	9.95/kit	5.00/per kit	15.00/per kit

2. Windows - Curved, Repair/Replacement Windows, Curved, Installed Replacement Domestic or Foreign Vehicles
 Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:
 Specify Labor Rate for installation to services
 Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)

42% off	45% off	-60% off	-52% off
18.00/hr	18.50/hr.	35.00/hr.	80.00/flat rate
9.95/per kit	9.95/kit	5.00/per kit	15.00/per kit

3. Curved Glass - Back, Side and Other Tempered Glass, Repair/Replacement Installed Replacement Domestic or Foreign Vehicles
 Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:
 Specify Labor Rate for installation to services
 Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)

39.5% off	40% off	-50% off	-52% off
18.00/hr	18.50/hr.	35.00/hr.	80.00/flat rate
9.95/per kit	9.95/kit	5.00/per kit	15.00/per kit

4. Windshield - Flat, Repair/Replacement Flat, Pre-Cut, Clear, Shaded or Tinted, Installed Replacement, Domestic or Foreign Vehicles
 Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:
 Specify Labor Rate for installation to services

42% off	45% off	-50% off	-52% off
18.00/hr	18.50/hr.	35.00/hr.	80.00/flat rate

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OPENING DATE: 16-Mar-09

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Qty.

NCTRCA Certified Vendor (M/Wbe)	No	No	No	No
Dallas County Taxpayer?	Yes	Yes	Yes	Yes
How were you notified?	Letter from DC	Letter from DC	Letter from DC	Letter from DC

Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)	9.95/per kit	9.95/kit	0.00/per kit	15.00/per kit
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5. Flat Glass – Safety Laminated Repair/Replacement
Clear, Tinted, and Shaded, Installed Replacement
Domestic or Foreign

Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:	42% off	18.50/hr.	-25% off	-52% off
Specify Labor Rate for installation to services	18.00/hr	0.000	50.00/hr.	80.00/flat rate
Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)	9.95/per kit		5.00/per kit	15.00/per kit

The discounts stated above for items 1-5 are based on the National Auto Glass Specification (NAGS) Catalog and Benchmark Calculator Winter 2009, Effective January 12 2009 for Domestic and Foreign Vehicle

Specify the Brand/Manufacturer of Glass Being Furnished Under this Contract for Items 1-5:	PPG, XYG, Safelite	Pilkington, PPG, Vitro (Criminex)	PPG, Pilkington, Guardian, FYG	Pilkington, PPG, OEM
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6. Specify Fixed Flat Rate Charge for Windshield
Repair (i.e. Bulls Eye, Partial Bull Eye, Star Break,
Combination and/or Cracks

First Repair	\$29.00	20.000	29.950	25.000
Additional Repair	0.000	10.000	5.000	10.000
Specify the Maximum Number of Repairs	Three (3) per windshield	Three (3)	Three (3)	Three (3)

Section B – Optional Services: Vehicle Window Tinting
Services

Specify Turnkey Cost to include labor, material, parts,
supplies and other incidentals required to installed new
vehicle tint on the listed vehicle types below:

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Dallas County Taxpayer?	Yes	Yes	Yes	Yes
How were you notified?	Letter from DC	Letter from DC	Letter from DC	Letter from DC

Minimum Specification Requirement for Film Tint:
Film Type: All Metal Film
Film Warranty: Lifetime
Workmanship, Craftsmanship and Labor Warranty (as determined by Dallas County): One (1) year minimum
Brand: Solar Gard HP Quantum Series or equal
Note: All window tints must comply with State of Texas Department of Public Safety Window Tinting Standards as outlined in Section 547.613, Transportation Code

Specify Manufacturer Brand and Series of Window Film Being Proposed:		Solar Gard H. Performance Series		Madco fix (onyx)
7. Compact 4 Door Sedan	NA	160.000	NB	200.00
8. Mid-Size 4 Door Sedan	NA	160.000	NB	200.00
9. Full Size 4 Door Sedan	NA	160.000	NB	200.00
10. Full Size Pick-up Truck (2 – Door)	NA	120.000	NB	150.00
11. Full Size Pick-up Truck (4 – Door)	NA	140.000	NB	200.00
12. Full Size Cargo Van	NA	140.000	NB	150 (2 front)
13. 15 Passenger Van	NA	240.000	NB	350.00
14. Minivan	NA	180.000	NB	250.00
15. Standard Sport Utility Vehicle (Explorer or similar type of vehicle)	NA	170.000	NB	280.00
16. Full Size Sport Utility Vehicle (Expedition or similar type vehicle)	NA	180.000	NB	300.00

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

No Comments	Cost consideration and/or net priced parts may be handled on an individual basis, as specified by NAGS. Additional moldings will be discounted 10%. Sika sealant kits feature a 1 hour drive-away time.	No Comments	No Comments
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Specify Prompt Payment Discount Terms

Net 30 days	Net 30 days	No Comments	No Comments
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Dallas County Taxpayer?	Yes	Yes	Yes	Yes
How were you notified?	Letter from DC	Letter from DC	Letter from DC	Letter from DC

Documents to be submitted with bid proposal response must be titled for identification

Verifiable evidence that your firm have at least two (2) consecutive years in maintaining, servicing and repairing vehicular glass. Is this required information included with bid proposal? Yes. Yes Yes Yes

The name(s) of certified technician(s) who will provide service under this contract. The list shall include Contractor's personnel by name, years of experience and qualifications. Is this required information included with bid proposal? Yes - See attached Yes Yes No

Please answer the questions listed below:

Specify the name and telephone number of the account representative who will be handling this account	Chris Bailey 817.505.1885	Lee Ann Frank 469.363.1359	James Kukacs 817.335.9005	Leonardo Montero 214.884.3070
Please list all of business repair facility locations below (address and telephone number) that will be servicing Dallas County account:	1) Safelite - 3201 E. Randol Mills Rd., Arlington, Tx 76011, 817.633.8500, 2) Safelite - 825 W. Arpaho, Richardson, Tx 75080, 972.231.2572	1) Binswanger Glass, 4306 W. Camp Wisdom, Dallas, Tx 75237. 2) Binswanger Glass, 4222 Harry Hines Blvd., Dallas, Tx 75219, 3) Binswanger Glass, 335 N. Central Expwy., Richardson, Tx	1) 10333 Garland Rd., Ste. C, Dallas, Texas 75218, 972.276.0700, 800.560.9005 2) 411 Riverside Dr., Forth Worth, Tx 76111, 817.335.9005/800.560.9005	2802 Cartwright St., Dallas, Tx 75212
Turnaround Time: The ability to quickly pickup, repair and return a vehicle is critical to the success of this contract. Please indicate your typical "turnaround" time for replacement and/or repair services:	2 days	1 day - 24 hours	1 day	1 day
Is the National Auto Glass Specification (NAGS) Catalog and Benchmark Calculator Winter 2009, Effective January 12 2009?	Yes	Yes	Yes	Yes

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Dallas County Taxpayer?	Yes	Yes	Yes	Yes
How were you notified?	Letter from DC	Letter from DC	Letter from DC	Letter from DC

If No, will your firm be able to provide the requested information notification of award by Dallas County? Yes

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity? Yes

Note: All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entity's debt. Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract? Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award? Yes

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?	Yes	Yes	Yes	No
b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?	Yes	Yes	No 85% Company pays of employee only coverage	No Comments

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DESCRIPTION:

Est.
Qty.

NCTRCA Certified Vendor (M/Wbe) Dallas County Taxpayer? How were you notified?	No Yes Letter from DC	No Yes Letter from DC	No Yes Letter from DC	No Yes Letter from DC
c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)	Yes	Yes	Yes	No Comments
d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in	Yes	NA	NA	No

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VENDOR #5
 Deep Ellum Auto Glass

 2633 Main St.
 Dallas, Tx 75226
 Robert C. Merrill
 214.712.0000
 214.742.0855 fax

VENDOR #6
 Pernna Glass Inc. dba Glass
 Doctor of North Texas
 2001 Midway, Ste. 121
 Carrollton, Tx 75006
 Larry Patterson
 972.271.6800
 972.864.5657 fax

DESCRIPTION: Est.
 Qty.

NCTRCA Certified Vendor (M/Wbe)	Did not returned	No
Dallas County Taxpayer?	Yes	Yes
How were you notified?	Letter from DC	Other

1. Windshield - Curved, Repair/Replacement Curved, Clear, Shaded or Tinted, Installed Replacement, Domestic or Foreign Vehicles		
Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:	-20% off	-30% off
Specify Labor Rate for installation to services	35.00/hr.	0.000
Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)	20.00/per kit	10.00/per kit

2. Windows - Curved, Repair/Replacement Windows, Curved, Installed Replacement Domestic or Foreign Vehicles		
Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:	-20% off	-30% off
Specify Labor Rate for installation to services	35.00/hr.	0.000
Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)	20.00/per kit	10.00/per kit

3. Curved Glass - Back, Side and Other Tempered Glass, Repair/Replacement Installed Replacement Domestic or Foreign Vehicles		
Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:	-20% off	-30% off
Specify Labor Rate for installation to services	35.00/hr.	0.000
Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)	20.00/per kit	10.00/per kit

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Dallas County Taxpayer?	Yes	Yes
How were you notified?	Letter from DC	Other

1. Windshield - Curved, Repair/Replacement Curved,
 Clear, Shaded or Tinted, Installed Replacement,
 Domestic or Foreign Vehicles

4. Windshield - Flat, Repair/Replacement Flat, Pre-Cut,
 Clear, Shaded or Tinted, Installed Replacement,
 Domestic or Foreign Vehicles

Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:	-20% off	-30% off
Specify Labor Rate for installation to services	35.00/hr.	0.000
Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)	20.00/per kit	10.00/per kit

5. Flat Glass – Safety Laminated Repair/Replacement
 Clear, Tinted, and Shaded, Installed Replacement
 Domestic or Foreign

Enter % Discount +/- (plus or minus) from NAGS Published Benchmark Calculator:	-20% off	-30% off
Specify Labor Rate for installation to services	35.00/hr.	0.000
Specify Kit Cost, if applicable (Sealants and other material utilized for the replacement and repair services)	20.00/per kit	10.00/per kit

*The discounts stated above for items 1-5 are based on
 the National Auto Glass Specification (NAGS) Catalog
 and Benchmark Calculator Winter 2009, Effective
 January 12 2009 for Domestic and Foreign Vehicle*

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Dallas County Taxpayer?	Yes	Yes
How were you notified?	Letter from DC	Other

1. Windshield - Curved, Repair/Replacement Curved,
 Clear, Shaded or Tinted, Installed Replacement,
 Domestic or Foreign Vehicles

Specify the Brand/Manufacturer of Glass Being Furnished Under this Contract for Items 1-5:	Pilkington, PPG	PPG Autoglass
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6. Specify Fixed Flat Rate Charge for Windshield Repair (i.e. Bulls Eye, Partial Bull Eye, Star Break, Combination and/or Cracks)		
First Repair	20.000	30.000
Additional Repair	10.000	10.000
Specify the Maximum Number of Repairs	Three (3) per windshield	Three (3)

Section B – Optional Services: Vehicle Window Tinting
 Services
 Specify Turnkey Cost to include labor, material, parts,
 supplies and other incidentals required to installed new
 vehicle tint on the listed vehicle types below:

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Dallas County Taxpayer?	Yes	Yes
How were you notified?	Letter from DC	Other

1. Windshield - Curved, Repair/Replacement Curved,
 Clear, Shaded or Tinted, Installed Replacement,
 Domestic or Foreign Vehicles
Minimum Specification Requirement for Film Tint:
Film Type: All Metal Film
Film Warranty: Lifetime
Workmanship, Craftsmanship and Labor Warranty (as
determined by Dallas County): One (1) year minimum
Brand: Solar Gard HP Quantum Series or equal
Note: All window tints must comply with State of Texas
Department of Public Safety Window Tinting
Standards as outlined in Section 547.613,
Transportation Code

Specify Manufacturer Brand and Series of Window Film
 Being Proposed:

7. Compact 4 Door Sedan	NB	NB
8. Mid-Size 4 Door Sedan	NB	NB
9. Full Size 4 Door Sedan	NB	NB
10. Full Size Pick-up Truck (2 – Door)	NB	NB
11. Full Size Pick-up Truck (4 – Door)	NB	NB
12. Full Size Cargo Van	NB	NB
13. 15 Passenger Van	NB	NB
14. Minivan	NB	NB
15. Standard Sport Utility Vehicle (Explorer or similar type of vehicle)	NB	NB
16. Full Size Sport Utility Vehicle (Expedition or similar type vehicle)	NB	NB

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 Domestic or Foreign Vehicles
**Specify any additional comments/cost/etc. included
 with your bid proposal, if applicable:**

No Comments	AGRR Certified - www.safewindshields.com; BBB "A" rated ; 4 time consumer's chice winner locally owned and operated.
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Specify Prompt Payment Discount Terms

Net 30 days

**Documents to be submitted with bid proposal
 response must be titled for identification**

Verifiable evidence that your firm have at least two (2)
 consecutive years in maintaining, servicing and repairing
 vehicular glass. Is this required information included
 with bid proposal?

Yes.	Yes
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The name(s) of certified technician(s) who will provide
 service under this contract. The list shall include
 Contractor's personnel by name, years of experience and
 qualifications. Is this required information included with
 bid proposal?

No. but can provide	Yes
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Please answer the questions listed below:

Specify the name and telephone number of the account
 representative who will be handling this account

Robert C. Merrill 214.712.0000	Tasha Hart
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1. Windshield - Curved, Repair/Replacement Curved, Clear, Shaded or Tinted, Installed Replacement, Domestic or Foreign Vehicles

Please list all of business repair facility locations below (address and telephone number) that will be servicing Dallas County account:	Deep Ellum Auto Glass, 2633 Main St., Dallas, Tx 75220	2001 Midway Rd., Ste. 121, Carrolltin, Tx 75006, 972.271.6800
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Turnaround Time: The ability to quickly pickup, repair and return a vehicle is critical to the success of this contract. Please indicate your typical "turnaround" time for replacement and/or repair services:	1 day	1 day or less
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Is the National Auto Glass Specification (NAGS) Catalog and Benchmark Calculator Winter 2009, Effective January 12 2009?	Yes	No
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If No, will your firm be able to provide the requested information notification of award by Dallas County?	Yes	Yes
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Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agrees that all terms, conditions, specifications, and pricing would apply to that entity?	Yes	No
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Note: All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entity's debt.

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Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract? If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?	Yes	Yes
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Information on Provision of Health Insurance Coverage for Employees